

NATIONWIDE PREMIER DISTRIBUTOR HIRES EMPIRE TECHS FOR MULTIPLE LOCATIONS IN MULTIPLE STATES



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"Working through this complex project with the customer has been a pleasure and I'm looking forward to working with them in the near future. Now planning to standardize their security systems and wireless at all of their locations across the country."

CHALLENGE

The Premiere Nationwide Distributor of Architectural Building Products was facing increased insurance costs due to the high risk nature of their operation. Employee and/or Customer injuries were a major area of concern. Their locations were all operational which created obstacles for the installation of new systems. The solution would need to be scalable across multiple locations and standardized for ease of use and management.

SOLUTIONS

New Security Systems- Starting out with a thorough Discovery process, Empire began clarifying all the objectives of the new security system with the client. Once all the questions were asked, Empire Designed and Engineered a new Surveillance and Alarm System to meet the requirements. The solution was proposed to the client and upon approval the new security systems were scheduled for install. Empire also provided a flexible work schedule and project plan in order to complete the project with the least impact on the operation and lowest risk to all who were involved.

New Wireless Network- During the Discovery process it was determined that the IT department also would need help with deploying a new wireless network. The install of the wireless network and security system cabling could be done concurrently saving the customer on labor costs.

RESULT

Today the customer has a security system that allows them to monitor the areas of risk within their operation and proactively address potential issues. The security system is easy to use and Empire is beginning to scale it across different locations. It offers the customer a single pane of glass to monitor and manage their numerous locations. In addition The install was completed without an impact to their operation.