

OVERVIEW

ETG works side by side with CBRE agents' expanding client relationship to quickly secure the clients high value products within a newly leased logistics facility. ETG successfully Designs and Installs turn key Security solutions in less than 30 days.



CHALLENGE

Timeline- They had outgrown their existing location and needed to locate and secure another building quickly.

Protecting Valuable Equipment- The CBRE client had to move in equipment and materials into their new facility and provide security to avoid losses.

Finding the right fit - After receiving a another bid they felt they did not receive the communication they needed. The company did not fully discover their pain points and in turn felt they were given a cookie cutter solution.

SOLUTIONS

Security System- ETG strategically designed a system to view all the clients buildings areas of vulnerability.

Alarm System- With Premier Partner status, ETG was were able to find the best option for securing the warehouse and the valuable equipment inside

Remote Viewing- The CBRE client found remote accessibility and viewing to be an added benefit in securing the facility and keeping a close eye when he was off site.

RESULT

With the help of CBRE, ETG achieved the strict timeline in providing a design to address all their pain points.

ETG ensured they were protecting their valuable equipment after moving into their new facility.

CBRES' client received a tailored design to fit their budget and meet their requests.



Dan Arnold, the Logistics & Warehouse Manager



"Empire Technologies came recommended by our CBRE realtor and it was the best recommendation we could have received.

Empire has been very responsive to all of our questions and concerns and were able to keep on schedule and within budget."